

Attention

**Nick Hogan,
City Administrator**

HFI Consultants

Letter of Submittal

Forestry Services RFP 2015

Submitted June 23, 2015



June 22, 2015

City of Stevenson
Attention: Nick Hogan, City Administrator
PO Box 371
Stevenson, WA 98648

RE: Letter of Proposal
Forestry Services RFP 2015

Dear Mr. Hogan,

HFI Consultants is pleased to respond to the Request for Proposal to provide forestry services for the City of Stevenson. HFI Consultants is a full service forestry and land use planning consultant firm based in Battle Ground, WA. HFI staff has the professional expertise and experience to perform the requested management services, and others, in an efficient and cost effective manner. Our professional consulting foresters are longtime residents of Clark and Cowlitz counties and are uniquely qualified to perform the analysis due to their extensive forestry experience and familiarity with timberlands in southwest Washington.

HFI Consultants staff includes 4 professional foresters, and an office manager/administrative assistant. HFI offers a full range of forestry, resource land management, and land use planning services to clients in southwest Washington. Our services include timber management plans, timber cruise and appraisals, timber harvest plans, forestry road design and layout, log marketing, permitting, contract supervision, reforestation, and chemical applications.

The Foresters at HFI Consultants manage several area tree farms that range from 100 to 1,300 acres. This management includes periodic cruises to maintain an accurate inventory, including a current net value, and monitor for stand growth and health. With this information and current market conditions, we advise the landowners on advantages harvest units. We also advise on, and manage, stand improvement projects such as thinning, noxious weed control, and road maintenance. Most of the tree farms that we manage have a yearly timber harvest which manage all aspects from logger selection to reforestation.

Along with our tree farm management, we provide forestry services to small forest landowners. This includes timber sale planning, harvest contracts and administration, timber management plans, professional timber cruising and valuation, reforestation services, DNR forest practices permit layout and applications, forest health assessment, forest road design and layout, photo typing and mapping, road maintenance and abandonment plans, and stream crossing design.

HFI could assist the City of Stevenson with all aspects of their timber sales. This would include permitting including field layout, preparation of a bid packet for distribution to contractors, assistance in contractor selection, log marketing, and if desired log accounting a payment distribution. We provide all of our clients with the same high quality, full service, forest management.

Due to the potentially variable scope of the requested tasks please refer to the attached HFI Consultants hourly rate sheet. Also attached are resumes for our professional foresters and a list of client references.

HFI staff looks forward to assisting the City of Stevenson with the management of their timber property.

Sincerely,

Travis Anderberg
Consulting Forester
HFI Consultants
10 South Parkway, Suite 201
Battle Ground, WA. 98604

Travis@hficonsultants.com
office 360-723-5523



2015 HFI Consultants Rates

Consulting Forester	\$110/hour	Professional consulting, planning, due diligence, appraisal work, office work or site visits advising clients.
Forestry Field work	\$90/hour	Field work such as cruising, timber sale layout.
Laborer	\$45/hr	(Field laborers, equipment operators,)
Clerical staff	\$60/hour	(Accounting services for taxes, log accounting etc.)
Pick-up mileage	IRS rate currently \$.565 per mile	

Day rates: \$750 per day for a minimum 8 hrs day

Travel time will be charged at ½ the hourly rate after the first 30 minutes.

The above rates include all incidental items such as flagging, data input cards, log tags, software, computers and stationary. All other supplies specific to the project will be billed directly to the client from the vendor. If purchased through HFI, a 15% stocking, storage and handling fee will be added. Equipment rental will be billed at cost plus 15% for handling, pickup, and delivery.

UTV Spraying services are \$125 per hour including machine, batch truck, and operator. \$250 minimum charge per job.

HFI Consultants

Professional References:

Blaine Powell	Weyerhaeuser	360-880-0809
John Meier	AKS Engineering and Forestry	360-882-0410
Francis Naglich	Ecological Land Services	360-431-3990
Sean Malone	Malone and Assoc. CPA	360-896-4050
Sam Kolb	Dept. of Fish and Wildlife Regional Biologist	360-260-6365
Marc Ratcliff	Washington State DNR	360-907-3521
Jim Vandling	Clark County, Forester	360-921-9563
Casey Wyckoff	LSW Architects, President	360-694-8571
Bill Mackelwich	Olympic Resource Management (Pope Resources)	360-870-0520
Gary Johnson	Plum Creek Timber Co. (retired)	360-825-2156
Steve Griswold	Plum Creek Timber Co.	509-674-1165
Monty Anderson	Battle Ground School Board, President	360-907-8645

Client References

John Karas	Riverview Asset Mgmt. President	360-693-8640
Larry Hills	Trust Manager	360-300-6759
Carolyne Braun	Nesbit Trust Manager	253-858-2460
Tim Homola	Timber harvest contractor	360-600-5506
Scott Levanen	Timber harvest contractor	360-606-0729
Kay Dalke	Cowlitz Bank Trust Manager (retired)	360-448-9358
Martin Nye	Timberland owner	360-750-3501
Iner Tapani	Timberland owner, road/civil contractor	360-687-1148
Leif Kaski	Timber harvest contractor	360-903-5144
Susan Steinbrenner	Director Facilities, Evergreen Public Schools	360-604-4919

Financial references provided upon request.

Timothy D. Halme

**10 South Parkway Ave. Suite 201
Battle Ground, WA 98604
tim@hficonsultants.com
360-600-2342**

Profile

President of HFI Consultants, and a Professional Consulting Forester with 30 years of experience in providing forestland management and consulting services for both large industrial landowners and small private tree farms.

Summary of qualifications

Over 30 years of experience in the management of Pacific Northwest forestlands including all aspects of forest planning, timber cruising and valuation, timber sale preparation and administration, silviculture and reforestation, RMAP plans, road engineering, road construction and maintenance, bridge site design and installation, fish passage design, forest inventory and GIS, easement acquisitions, contract negotiations, forecasting, budgeting, and the marketing and sale of logs and special forest products. I have worked extensively in the successful design and implementation of the Sustainable Forest Initiative Program (a forest certification program) for two large industrial landowners. I have numerous contacts in the industry and with State and Federal regulators.

I am proficient with numerous forestry related computer programs including the SuperAce cruise model, ArcMap, Excel, MS Word, and Access.

Professional experience

2006-Present **HFI Consultants Pres.** Battle Ground, WA
Consulting Forester

Engaged in the profession of providing a broad spectrum of consulting services to all forest landowners including private non-industrial tree farms, estates, trusts and conservation groups.

2001-2006 **Olympic Resource Management/Pope Resources** Amboy, WA
Senior Forester

Senior forester on the 22,000 acre Swift Block formerly owned by Plum Creek Timber Co. in Skamania County. During my tenure with ORM, I have prescribed, budgeted and supervised all the harvest, road construction and silvicultural activities on the block. I have prepared and implemented the Road Maintenance and Abandonment Plans as required by the State, and designed and supervised the installation of bridges and fish passage structures. I have assisted in the successful certification of Pope Resources lands under the Sustainable Forest Initiative Program (SFI). In addition, I have provided consulting services for numerous small forest landowners including forest management plans, cruising, timber appraisals and log marketing and sales.

1978 – 2001 **Plum Creek Timber Company/Burlington Northern** Kelso,WA
Senior Forester

Employed in the management of Plum Creek's Columbia River Management Unit in Southwest Washington and Northwest Oregon. In my 23-year career with Plum Creek, I have prepared the forest management and strategic plans for the Unit and administered logging contracts on over 100 million board feet of timber sales, construction contracts on over 50 miles of forest roads including bridges and multi-plate culverts. I have supervised broadcast slash-burning on over 15,000 acres, fertilized 40,000 acres, administered pre-commercial thinning on over 20,000 acres, commercial thinned 3,000 acres, prescribed and administered site-prep spraying and stand release on more than 30,000 acres and supervised the purchase and planting of over 1 million seedlings. I have prepared the annual budget for the unit and coordinated the inventory and GIS databases. I have supervised and trained numerous assistant foresters and seasonal employees and assisted in the successful certification of Plum Creek's land under the SFI certification program. I have participated in the implementation of Plum Creek's Nationally recognized Environmental Forestry program through unique and progressive harvest designs and concepts. I have represented Plum Creek in seminars, public interviews and both regional and national televised news conferences.

1976 - 1977 **St. Regis Paper Co.** Mineral, WA

Assistant Forester

Duties included tree-planting inspection, reproduction surveys, and slash burning on St. Regis Paper Co. and Murray Pacific contract lands in the Mineral Block.

Professional memberships

Commercial Pesticide Applicators License, WCLA Accredited Loggers certification

Education

1974–1976 Green River Community College

Associate of Science Degree in Forest Technology

Graduated with honors

Additional Education

SuperAce timber cruising and Forest Appraisal Practices by Atterbury

Media and public speaking training by Fleishman, Hillard and others.

Road design and Data collection workshops by Forest Engineering Inc.

Unstable Slopes training by Washington State DNR

Wetlands Determination training by Washington State DNR

Certified Private Pesticide Applicator

Certified Logging Professional

Numerous computer training seminars

ArcGIS Training Seminars

David G. Halme

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Battle Ground, WA. 98604
360-607-5595
dave@hficonsultants.com

Professional Experience

<u>HFI Consultants, Battle Ground, WA</u> Vice President, Consulting Forester, Land use Planner	2005 - Present
<u>Clark College, Vancouver, WA</u> Director Facilities/Capital Programs Vice President (interim)	1981 - 2004
<u>University of Washington, Seattle, WA</u> <u>College of Forest Resources</u> Staff Forester, Forest Supervisor (Pack Forest)	1974 - 1981

Education

Bachelors of Science, Forest Management University of Washington	1975
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Military

US Army Reserve CBR Specialist – Honorable Discharge	1968 - 1974
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Professional Affiliations

Association of Consultant Foresters (ACF)
Society of American Foresters (SAF)

Civic/Community Involvement

Facilitator, Long Range Planning, BGPS
Clark County Rural Lands Task Force
Board of Trustees, OALC

Byron Hanners

10 South Parkway Ave. Suite 201

Battle Ground, WA 98604

360-601-8168

byron@hficonsultants.com

Profile

Consulting forester with HFI Consultants located in Battle Ground WA. Has worked in the timber industry the past 17 years with a primary responsibility in harvest operations. This work has been for both large industrial landowners and small private tree farms.

Summary of

Qualifications In the past 17 years, I have worked for two consultants and one large timber company. My experience in consulting has exposed me to timber cruising and timber appraisals; Harvest unit layout and road design; implementing and project management of silviculture prescriptions. Working for the large timber company has exposed me to harvest unit budgeting, planning, layout, permitting and contract administration. Road building budgeting, planning, layout, permitting and contract administration.

Education

1998 AAS Forest Resources, Green River Community College, Auburn WA

1998 Short course in Advanced Variable Probability Sampling, Oregon State University

Training

Unstable Slopes training, WADNR

Cultural Resource Training, Western Forestry and Conservation Association

CMZ training, WADNR

Wildlife Management in Forestry, Western Forestry and Conservation Association

Professional

Experience 2014-Present HFI Consultants, Battle Ground, WA

Providing consulting services to forestland owners of various sizes and management objectives. Our clients include small private tree farms, trusts; estates, conservation groups and developers. We provide turnkey services to our clients in permitting, harvesting, and reforestation. We provide timber cruising and timber appraisals. We provide supporting services in land acquisitions.

1998-2014 Olympic Resource Management, Chehalis, Port Gamble WA

Various responsibilities including oversight of the annual timber harvest and road engineering plan of up to 60 MMBF. This included budgeting, planning, unit layout, road engineering, permitting, soliciting bids from contractors and contract administration. Also was responsible for the RMAP data collection and implementation of the schedule to achieve compliance with the Forest Practices Act. This RMAP was across 100,000 acres with an annual budget of \$220,000.00. I was also part of the Acquisition team. Responsibilities of this role involved cruising and field evaluations of potential tree farm purchases evaluating harvest costs, major infrastructure issues with cost assessments. Also through ORM spent approximately one year providing consulting services to other large industrial landowners. We provided harvest unit layout, design and permitting including road engineering of approximately 30MMBF per year to our largest customer, Rayonier in Forks, WA.

1998 Forestry Technician, Green River Forestry Services, Auburn WA

Provided consulting services to small private as well as large industrial landowners. This included harvest unit layout for Plum Creek Timber Company in the Naches WA, area. Cruised DNR timber sales for clients in the South Puget Sound, Northwest and Olympic Regions.

Travis Anderberg

**10 South Parkway Ave
Suite 201
Battle Ground, WA 98604
360-798-4633**

Profile Consulting Forester with HFI Consultants located in Battle Ground WA. Has worked in the timber industry for 10 years, primarily as a consulting forester. This work has been for both large industrial landowners and small private tree farms.

Summary of qualifications

- In the past 10 years I have gained experience in the management of Pacific Northwest forestlands including all aspects of forest management planning, timber cruising and valuation, timber sale preparation and administration, silviculture and reforestation, road engineering, road construction and maintenance, bridge site design and installation, forest inventory, contract negotiations, and the marketing and sale of logs and special forest products.
- I am proficient with numerous forestry related computer programs including the SuperAce cruise model, Google Earth, Excel, MS Word, and Access.

Professional experience 2011-Present **HFI Consultants** Battle Ground, WA
Consulting Forester

Provide forestry consulting services to all forest landowners including private non-industrial tree farms, estates, trusts and conservation groups. Duties include timber appraisal and valuation, management planning, logging design and management, road design and construction supervision, stream crossing design, and information technology support.

2006-2011 **Niemi Forestry** Kelso, WA
Consulting Forester

Provided forestry consulting services to various landowners including large private non-industrial tree farms, estates, trusts, and conservation groups. Duties include timber appraisal and valuation, management planning, logging design and management, road design and construction, bridge design and construction, reforestation, and stream restoration projects.

2006 **Yamhill Scaling Bureau** Forest Grove, OR
Log Scaler

Scaled and graded logs for various mills.

2005 Longview Fibre Longview, WA

Land Examiner

Duties included Timber Cruising, reproduction surveys, and Harvest unit layout.

Professional memberships

American Tree Farm System, Qualified Inspector.

Natural Resources Conservation Service, Technical Service Provider

Education

2000 - 2005 University of Washington Seattle, WA

Degree Earned:

Bachelor of Science in Forest Resources

Additional Education

- SuperAce timber cruising, Atterbury
- Introduction to Electrofishing, Smith-Root.
- Natural Resources Econometrics, Western Forestry and Conservation Association
- Numerous computer training seminars

References available upon request.